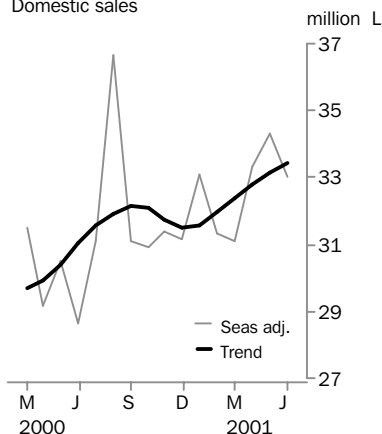


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) FRI 3 AUG 2001

## Australian produced wine

Domestic sales



## JUNE KEY FIGURES

### TREND ESTIMATES

	Jun 2001 '000 L	% change May 2001 to Jun 2001	% change Jun 2000 to Jun 2001
Australian produced wine			
Domestic wine sales	33 458	1.0	7.8
White table wine sales	16 662	-0.1	3.0
Red and rosé table wine sales	11 284	1.2	15.7

### SEASONALLY ADJUSTED

	Jun 2001 '000 L	% change May 2001 to Jun 2001	% change Jun 2000 to Jun 2001
Australian produced wine			
Domestic wine sales	33 039	-3.6	15.4
White table wine sales	16 428	-4.2	17.3
Red and rosé table wine sales	11 338	-1.5	23.3

## JUNE KEY POINTS

### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine increased in June 2001 to 33.5 million litres. This represents a 1.0% increase on May 2001 and a 7.8% increase on June 2000.
- The trend estimate for white table wine decreased 0.1% on May 2001 but increased 3.0% on June 2000.
- The trend estimate for red and rosé table wine increased in June by 1.2% and by 15.7% on June 2000.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine was 33.0 million litres, down 3.6% on May 2001.
- The seasonally adjusted estimate for white table wine and red/rosé table wine decreased 4.2% and 1.5% respectively on May 2001.

### ORIGINAL ESTIMATES

- In original terms, 32.7 million litres of Australian produced wine was sold domestically during June, down 2.9% on May 2001.
- Total domestic wine sales exceeded Australian wine exports by 2.0 million litres in June and by 48.6 million litres in 2000-01. Total wine exports for 2000-01 was 338.2 million litres, up 18.7% on 1999-2000 (284.9 million litres).

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
July 2001	3 September 2001
August 2001	3 October 2001
September 2001	5 November 2001
October 2001	3 December 2001
November 2001	9 January 2002
December 2001	5 February 2002

.....

### CHANGES IN THIS ISSUE

This issue contains a change to the front page graph of Total Domestic Sales of Australian Produced Wine. The graph has been extended to include fifteen months of data (previously eight months) with the period identification at quarterly intervals.

A correction to the trend series in the category of 'Table Red and Rosé Wine in Soft Packs' has been implemented due to a large one-off movement which occurred in May 2001.

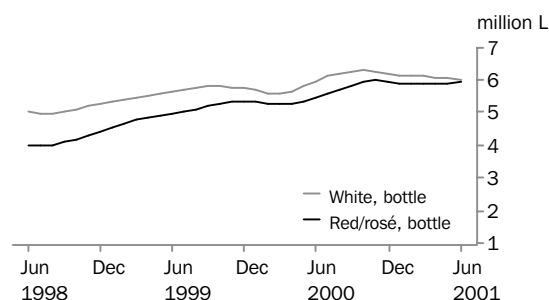
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Dennis Trewin  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

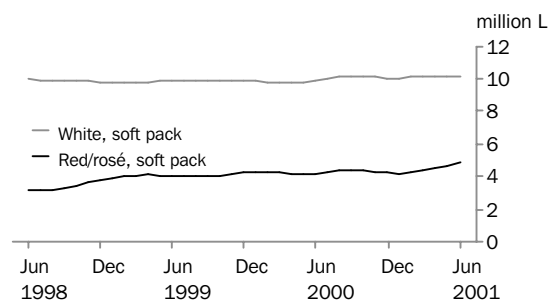
### TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend estimate for white table wine sales in glass containers less than 2 litres is 0.2% lower than May but is 1.3% higher than in June 2000. This series has declined for eight consecutive months, falling 4.0% over that period. The corresponding trend estimate for red and rosé table wine is 0.9% higher than May and up 9.5% on June 2000. This series has increased for three consecutive months (rising 1.9% overall), following a 2.0% fall over the previous four months.



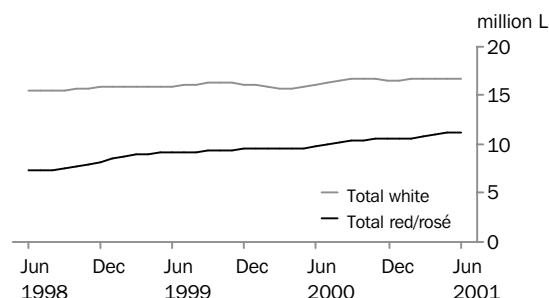
### TABLE WINE, SOFT PACK CONTAINERS

The trend series for sales of white table wine in soft packs has increased for six consecutive months, by 1.1% overall. The trend series for sales of red/rosé wine in soft packs has increased for four consecutive months rising by 3.8% overall.



### TOTAL WHITE AND RED/ROSÉ TABLE WINE

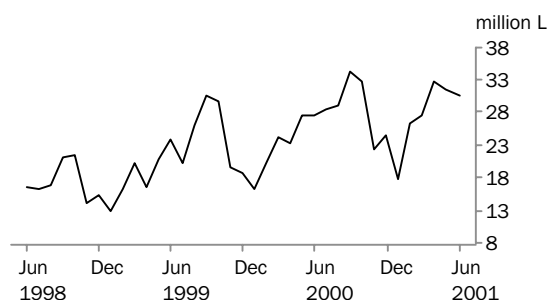
The trend series for total white table wine has increased by 3.0% over the last twelve months, compared with a 1.2% increase in the previous twelve months. The trend estimate for total red/rosé wine has increased by 15.7% over the last twelve months compared with a 6.5% increase over the previous twelve months.



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

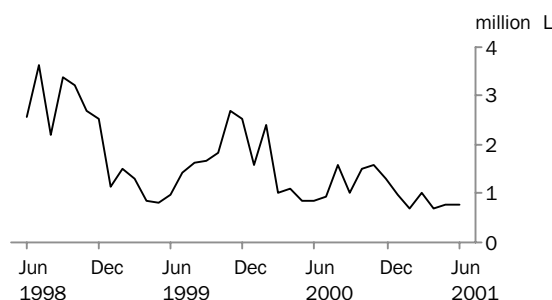
### EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for June 2001 shows exports of 30.8 million litres of Australian produced wine valued at \$160.9 million. The volume and value of exports are lower than the previous month by 2.5% and 2.7% respectively. In comparison with June 2000, wine exports have increased in quantity and value by 11.3% and 23.5% respectively. The average value of Australian wine exported in June 2001 was \$5.23 per litre, up from \$4.71 per litre in June 2000. The amount of wine exported to the two largest overseas markets increased markedly between 1999-2000 and 2000-01, by 37.7% for North America and by 15.3% for Europe including the Former USSR.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for June shows that 0.8 million litres of wine was imported, up 1.2% on May 2001 and down 8.5% on June 2000. The average value of wine cleared for home consumption in June was \$7.82 per litre, up from \$6.23 per litre in June 2000.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the June quarter 2001 shows that wine available for consumption in Australia increased 13.0% on the same quarter in 2000. Domestic sales of Australian produced wine increased 14.2% while wine imports decreased 21.8%. Total disposals of Australian produced wine increased 17.4% over the same period in 2000 with exports rising by 20.8%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1998-1999</b>	348 349	24 256	372 605	216 149	564 498
<b>1999-2000</b>	369 271	19 606	388 877	284 935	654 206
<b>2000-2001</b>	386 786	12 774	399 560	338 171	724 957
June Qtr 2000	84 369	2 821	87 190	78 746	163 115
June Qtr 2001	96 316	2 207	98 523	95 147	191 463

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

TABLE-WHITE WINE.....						TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-2001	386 786	74 123	121 707	3 872	199 701	70 506	53 538	3 521	127 563
1999-2000									
June	28 822	4 767	8 835	304	13 906	5 912	4 555	87	10 554
2000-2001									
July	32 972	5 906	10 622	95	16 623	6 441	5 238	44	11 723
August	35 963	6 787	11 100	239	18 127	7 095	5 260	73	12 428
September	32 640	6 513	9 523	312	16 348	6 256	4 765	93	11 115
October	32 512	6 367	10 056	237	16 659	5 821	4 344	98	10 263
November	38 788	7 802	11 492	296	19 590	6 957	4 811	64	11 832
December	39 877	8 215	11 795	388	20 397	6 575	4 410	177	11 161
January	20 797	4 767	7 410	192	12 369	3 022	2 023	556	5 601
February	25 371	5 244	8 662	241	14 147	4 360	3 096	813	8 269
March	31 550	6 102	11 192	292	17 586	5 363	4 450	71	9 884
April	29 900	5 510	9 683	794	15 987	5 394	3 936	653	9 982
May	33 690	5 668	10 318	221	16 207	6 533	5 886	283	12 702
June	32 726	5 242	9 854	565	15 661	6 689	5 319	596	12 603
SEASONALLY ADJUSTED									
1999-2000									
June	28 638	5 528	8 793	n.a.	14 001	5 447	3 626	n.a.	9 198
2000-2001									
July	31 073	6 058	10 635	n.a.	17 163	5 253	4 377	n.a.	9 896
August	36 628	6 938	11 527	n.a.	19 028	6 072	4 604	n.a.	10 798
September	31 066	6 326	9 378	n.a.	15 964	5 949	4 366	n.a.	10 387
October	30 938	5 966	9 924	n.a.	16 063	5 753	4 534	n.a.	10 344
November	31 363	6 118	9 861	n.a.	16 180	5 882	4 443	n.a.	10 313
December	31 171	6 051	9 887	n.a.	16 146	6 169	4 158	n.a.	10 569
January	33 083	6 686	11 400	n.a.	18 594	6 054	4 155	n.a.	10 814
February	31 307	6 082	9 133	n.a.	15 524	6 061	4 024	n.a.	10 940
March	31 072	5 837	10 090	n.a.	16 133	5 353	4 393	n.a.	10 093
April	33 313	5 953	10 116	n.a.	16 945	5 860	4 375	n.a.	11 087
May	34 285	6 314	10 682	n.a.	17 149	6 003	5 558	n.a.	11 509
June	33 039	6 036	9 935	n.a.	16 428	6 260	4 361	n.a.	11 338
TREND ESTIMATES									
1999-2000									
June	31 027	5 976	9 914	n.a.	16 185	5 460	4 182	n.a.	9 750
2000-2001									
July	31 565	6 114	10 016	n.a.	16 427	5 581	4 256	n.a.	9 939
August	31 941	6 214	10 114	n.a.	16 623	5 715	4 351	n.a.	10 144
September	32 162	6 285	10 185	n.a.	16 752	5 850	4 419	n.a.	10 345
October	32 075	6 300	10 178	n.a.	16 747	5 948	4 421	n.a.	10 481
November	31 763	6 260	10 106	n.a.	16 635	5 992	4 361	n.a.	10 532
December	31 523	6 200	10 057	n.a.	16 541	5 980	4 279	n.a.	10 549
January	31 565	6 153	10 068	n.a.	16 537	5 928	4 220	n.a.	10 590
February	31 956	6 137	10 133	n.a.	16 641	5 886	4 219	n.a.	10 698
March	32 378	6 114	10 150	n.a.	16 674	5 871	4 249	n.a.	10 838
April	32 763	6 083	10 154	n.a.	16 667	5 885	4 292	n.a.	10 989
May	33 135	6 062	10 170	n.a.	16 672	5 928	4 334	n.a.	11 148
June	33 458	6 051	10 171	n.a.	16 662	5 981	4 379	n.a.	11 284

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-2001</b>	327 264	22 185	16 706	13 952	3 292	3 011	372	901
<b>1999-2000</b>								
June	24 460	2 514	625	662	231	222	108	81
<b>2000-2001</b>								
July	28 346	2 198	941	875	252	302	57	34
August	30 555	2 226	1 479	1 131	297	243	32	138
September	27 463	1 788	1 636	1 144	381	203	26	22
October	26 922	1 709	1 946	1 446	273	189	27	145
November	31 422	2 033	2 520	2 099	305	375	33	91
December	31 558	1 854	3 009	2 562	402	465	26	66
January	17 970	1 032	724	634	207	195	35	83
February	22 416	1 260	730	595	208	134	28	80
March	27 470	1 581	1 020	973	265	211	29	81
April	25 969	1 804	866	791	223	219	28	29
May	28 909	2 426	967	858	256	243	31	54
June	28 264	2 274	868	844	223	232	20	79

(a) Spritzig table wines are included with table wine.

(c) Quantities in which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-2001</b>	2 327	4 674	353	8 160	6 674	22 185
<b>1999-2000</b>						
June	255	483	35	853	887	2 514
<b>2000-2001</b>						
July	192	451	32	874	649	2 198
August	227	448	42	927	583	2 226
September	163	428	36	600	562	1 788
October	197	366	30	540	575	1 709
November	238	511	33	679	573	2 033
December	189	532	31	587	514	1 854
January	138	187	20	376	311	1 032
February	152	203	22	460	423	1 260
March	144	279	20	638	500	1 581
April	194	334	22	693	562	1 804
May	290	514	33	908	682	2 426
June	203	421	32	878	740	2 274

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(c) (d)										
<b>1998-1999</b>	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-2001</b>	3 318	4 800	8 118	106	2 913	1 637	12 774	92 213	504	7 575
<b>1999-2000</b>										
April	362	437	798	71	140	99	1 108	5 797	42	438
May	227	366	592	53	162	65	873	6 007	36	392
June	233	347	580	31	158	71	840	5 234	49	617
<b>2000-2001</b>										
July	258	382	640	6	174	100	920	5 474	24	234
August	348	567	915	10	516	135	1 576	11 880	82	916
September	351	332	683	2	245	74	1 004	8 050	29	448
October	419	483	901	8	455	134	1 499	12 859	46	788
November	435	512	947	12	424	195	1 578	11 350	60	811
December	332	466	798	14	302	200	1 314	9 925	49	1 048
January	252	377	629	7	188	145	970	6 445	60	895
February	180	282	462	3	139	77	680	4 817	43	546
March	235	503	738	25	130	134	1 026	5 888	14	365
April	129	341	469	8	72	129	678	4 279	22	373
May	145	289	434	8	97	221	760	5 229	31	535
June	236	266	502	3	171	92	769	6 016	43	615
EXPORTS(e)										
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-2001</b>	148 278	180 231	328,509	2 027	6 525	1 111	338 171	1 751 516	19	287
<b>1999-2000</b>										
April	9 906	12 816	22 723	150	362	117	23 352	123 746	—	1
May	12 142	13 828	25 969	170	1 541	57	27 738	129 543	1	17
June	12 499	14 439	26 939	192	499	25	27 656	130 309	1	20
<b>2000-2001</b>										
July	12 915	14 680	27 595	152	537	126	28 410	145 718	3	61
August	13 295	14 696	27 991	179	897	137	29 203	140 112	1	15
September	16 386	16 420	32 807	209	1 196	101	34 313	166 405	2	11
October	15 279	16 368	31 647	206	719	78	32 649	168 235	2	37
November	10 088	11 250	21 338	146	655	183	22 323	113 866	—	13
December	11 098	12 844	23 941	144	365	45	24 496	131 002	—	—
January	7 123	10 222	17 346	116	169	55	17 686	r96 899	3	61
February	11 196	14 612	25 808	224	229	74	26 335	136 061	1	17
March	r10 333	16 714	r27 047	171	325	65	27 609	r 152 106	1	29
April	r13 976	r18 182	r32 158	159	r 401	91	r32 810	r 174 780	4	24
May	r13 347	r17 376	r30 723	r 192	r 575	74	r31 565	r 165 420	1	r9
June	13 242	16 865	30 107	127	457	80	30 772	160 912	2	11

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, June 2001

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	12	14	26	1	4	0	31	199
New Zealand	757	952	1 709	18	92	11	1 830	6 737
Norfolk Island	10	8	18	0	0	—	18	116
Total Oceania and Antarctica (a)	795	999	1 793	22	99	11	1 925	7 365
Denmark	133	466	599	0	0	0	599	2 323
France	199	273	472	—	6	0	478	1 571
Germany, Federal Republic of	401	498	899	—	—	0	899	3 661
Ireland	324	365	690	0	—	—	690	4 190
Netherlands	309	335	644	—	0	—	644	2 683
United Kingdom	6 514	7 838	14 352	51	258	1	14 662	69 209
Total European Union	8 264	10 212	18 476	59	280	20	18 834	87 311
Norway	79	131	210	—	0	—	210	848
Switzerland	33	95	128	1	—	7	136	1 200
Total Europe and the Former USSR (a)	8 382	10 464	18 846	60	280	27	19 214	89 567
Oman	8	10	18	—	0	—	18	34
United Arab Emirates	68	55	122	2	4	—	128	403
Total Middle East and North Africa (a)	85	78	163	2	5	—	170	489
Malaysia	17	106	123	1	—	—	124	1 086
Singapore	66	138	204	0	1	4	210	1 944
Total Southeast Asia (a)	171	284	456	1	3	4	463	3 717
Hong Kong	55	87	142	3	4	1	150	1 232
Japan	265	382	647	0	11	16	674	3 745
Total Northeast Asia (a)	354	504	858	4	23	17	902	5 691
Canada	440	957	1 397	25	14	—	1 437	9 673
United States of America	2 967	3 494	6 461	10	31	22	6 524	43 617
Total Northern America (a)	3 420	4 468	7 888	35	46	22	7 991	53 467
Total Other Regions (b)	34	69	103	2	1	—	106	615
Total All Countries	13 242	16 865	30 107	127	457	80	30 772	160 912

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-2001</b>	22 121	214 900	1 323	6 045	8 071	84 706	1 006	<b>338 171</b>
<b>1999-2000</b>								
April	913	14 308	106	437	878	6 649	61	<b>23 352</b>
May	2 831	18 092	159	375	747	5 458	76	<b>27 738</b>
June	1 571	19 597	79	374	1 020	4 947	68	<b>27 656</b>
<b>2000-2001</b>								
July	1 999	17 919	149	434	523	7 335	52	<b>28 410</b>
August	2 281	20 657	22	387	671	5 135	50	<b>29 203</b>
September	3 078	23 221	96	569	717	6 581	52	<b>34 313</b>
October	1 810	22 199	75	461	692	7 344	69	<b>32 649</b>
November	3 266	11 326	110	517	597	6 376	131	<b>22 323</b>
December	1 021	13 367	93	634	737	8 532	111	<b>24 496</b>
January	920	9 947	165	309	669	5 627	50	<b>17 686</b>
February	1 159	16 329	109	771	601	7 245	122	<b>26 335</b>
March	1 474	16 889	129	521	692	7 795	108	<b>27 609</b>
April	1 260	r23 569	121	r 580	545	r6 653	82	<b>r32 810</b>
May	r1 927	r20 262	84	r 400	r 726	r8 093	73	<b>r31 565</b>
June	1 925	19 214	170	463	902	7 991	106	<b>30 772</b>

r figure or series revised since previous issue.

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 97% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- CPI INFOLINE** For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
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